BID TABULATION

BID OPENING DATE: 10/13/2009 BID NUMBER: 7963

BID OPENING TIME: 2:00pm

BID TITLE / DESCRIPTION: Refuse Trucks

SIGNATURES:
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	VENDORS		
COMPANY NAME	Armor Equipment	Armor Equipment	Downing Sales & Service, Inc.
STREET ADDRESS	1368 Lonedell Rd.	1368 Lonedell Rd.	3 Indigo Rd.
CITY AND STATE	Arnold, MO 63010	Arnold, MO 63010	Phillipsburg, MO 65722
CONTACT	Dennis Callanan	Dennis Callanan	Harry Gaab
PHONE	636-296-7119	636-296-7119	417-589-6227
FAX	636-296-2920	636-296-2920	417-589-6753
EMAIL			downing@downingsales.com
VENDOR'S SIGNATURE	X	X	X

QTY	UNIT	DESCRIPTION	PRICE	TOTAL	PRICE	TOTAL	PRICE	TOTAL
3	ea	Truck Cab & Chassis	$69,546.00	$208,638.00	$71,964.00	$215,892.00	$69,505.00	$208,515.00
3	ea	Refuse Body	$64,105.00	$192,315.00	$64,105.00	$192,315.00	$56,030.00	$168,090.00
3	ea	Service Manual	$0.00	$0.00	$300.00	$900.00	$0.00	$0.00
1	ea	Maintenance Training	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
1	ea	Warranty (Chassis)	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
1	ea	Warranty (Body)	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
1	ea	Trade-In 8904	$48,000.00	-$48,000.00	$48,000.00	-$48,000.00	$30,000.00	-$30,000.00
1	ea	Trade-In 8906	$48,000.00	-$48,000.00	$48,000.00	-$48,000.00	$30,000.00	-$30,000.00
1	ea	Trade-In 8908	$48,000.00	-$48,000.00	$48,000.00	-$48,000.00	$30,000.00	-$30,000.00
		GRAND TOTAL--------->		**$256,953.00**		**$265,107.00**		**$286,605.00**
3	ea	Upgrade to Allison 4500 Transmission	N/A	N/A	N/A	N/A	N/A	N/A
		LEAD TIME--------->	60-120 days		60-120 days		135-150 days	
		COMMENTS AND/OR WARRANTY INFO--------->	25yd Heil 5000 mounted on Freightliner M2. Warranties: Chassis 2yr, Transmission 3yr, Engine 2yr/200,000mile, Towing 2yr, Body 1yr. Training: Body on site or Ft Wayne, Alabama. Chassis at training facility in Troy, IL.		25yd Heil 5000 mounted on International 7400. Warranties: Engine 3yr/150,000miles, Transmission 2yr, Body 1yr. Training: Body on site or Ft Wayne, Alabama.		Loadmaster Excel "S" mounted on Freightliner M2. Warranties: 1yr body, 2yr hopper blades, 3yr lift cylinder. Downing will go over electrical and hydraulic systems along with preventative maint at time of delivery.	

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	VENDORS		
COMPANY NAME	Downing Sales & Service, Inc.	Downing Sales & Service, Inc.	Downing Sales & Service, Inc.
STREET ADDRESS	3 Indigo Rd.	3 Indigo Rd.	3 Indigo Rd.
CITY AND STATE	Phillipsburg, MO 65722	Phillipsburg, MO 65722	Phillipsburg, MO 65722
CONTACT	Harry Gaab	Harry Gaab	Harry Gaab
PHONE	417-589-6227	417-589-6227	417-589-6227
FAX	417-589-6753	417-589-6753	417-589-6753
EMAIL	downing@downingsales.com	downing@downingsales.com	downing@downingsales.com
VENDOR'S SIGNATURE	X	X	X

QTY	UNIT	DESCRIPTION	PRICE	TOTAL	PRICE	TOTAL	PRICE	TOTAL
3	ea	Truck Cab & Chassis	$70,339.71	$211,019.13	$81,904.00	$245,712.00	$71,528.00	$214,584.00
3	ea	Refuse Body	$56,030.00	$168,090.00	$56,030.00	$168,090.00	$53,967.00	$161,901.00
3	ea	Service Manual	$250.00	$750.00	$0.00	$0.00	$0.00	$0.00
1	ea	Maintenance Training	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
1	ea	Warranty (Chassis)	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
1	ea	Warranty (Body)	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
1	ea	Trade-In 8904	$30,000.00	-$30,000.00	$30,000.00	-$30,000.00	$30,000.00	-$30,000.00
1	ea	Trade-In 8906	$30,000.00	-$30,000.00	$30,000.00	-$30,000.00	$30,000.00	-$30,000.00
1	ea	Trade-In 8908	$30,000.00	-$30,000.00	$30,000.00	-$30,000.00	$30,000.00	-$30,000.00
		GRAND TOTAL-------->		**$289,859.13**		**$323,802.00**		**$286,485.00**
3	ea	Upgrade to Allison 4500 Transmission	N/A	N/A	N/A	N/A	N/A	N/A
		LEAD TIME--------->	120-140 days		120-140 days		120-150 days	
		COMMENTS AND/OR WARRANTY INFO--------->	Loadmaster Excel "S" mounted on 2010 International 7400. Warranties: 1yr body, 2yr hopper blades, 3yr lift cylinder. Downing will go over electrical and hydraulic systems along with preventative maint at time of delivery.		Loadmaster Excel "S" mounted on 2010 Peterbilt 348. Warranties: 1yr body, 2yr hopper blades, 3yr lift cylinder. Downing will go over electrical and hydraulic systems along with preventative maint at time of delivery.		New Way Cobra Magnum mounted on 2010 Freightliner M2. Warranties: 1yr body, 2yr hydraulic. Downing will go over electrical and hydraulic systems along with preventative maint at time of delivery.	

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	VENDORS		
COMPANY NAME	Downing Sales & Service, Inc.	Downing Sales & Service, Inc.	Kann Manufacturing Corp.
STREET ADDRESS	3 Indigo Rd.	3 Indigo Rd.	PO Box 400
CITY AND STATE	Phillipsburg, MO 65722	Phillipsburg, MO 65722	Guttenburg, IA 52052
CONTACT	Harry Gaab	Harry Gaab	
PHONE	417-589-6227	417-589-6227	563-252-2035
FAX	417-589-6753	417-589-6753	563-252-3069
EMAIL	downing@downingsales.com	downing@downingsales.com	sales@kannmfg.com
VENDOR'S SIGNATURE	X	X	X

QTY	UNIT	DESCRIPTION	PRICE	TOTAL	PRICE	TOTAL	PRICE	TOTAL
3	ea	Truck Cab & Chassis	$72,621.87	$217,865.61	$84,020.00	$252,060.00	$78,300.00	$234,900.00
3	ea	Refuse Body	$53,967.00	$161,901.00	$53,967.00	$161,901.00	$55,561.00	$166,683.00
3	ea	Service Manual	$250.00	$750.00	$0.00	$0.00	$0.00	$0.00
1	ea	Maintenance Training	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
1	ea	Warranty (Chassis)	$0.00	$0.00	$0.00	$0.00		$0.00
1	ea	Warranty (Body)	$0.00	$0.00	$0.00	$0.00		$0.00
1	ea	Trade-In 8904	$30,000.00	-$30,000.00	$30,000.00	-$30,000.00	$35,000.00	-$35,000.00
1	ea	Trade-In 8906	$30,000.00	-$30,000.00	$30,000.00	-$30,000.00	$35,000.00	-$35,000.00
1	ea	Trade-In 8908	$30,000.00	-$30,000.00	$30,000.00	-$30,000.00	$35,000.00	-$35,000.00
		GRAND TOTAL-------->		**$290,516.61**		**$323,961.00**		**$296,583.00**
3	ea	Upgrade to Allison 4500 Transmission	N/A	N/A	N/A	N/A	$24,400.00	$73,200.00
		LEAD TIME--------->	105-120 days		105-120 days		150 days	
		COMMENTS AND/OR WARRANTY INFO--------->	New Way Cobra Magnum mounted on 2010 International 7400. Warranties: 1yr body, 2yr hydraulic. Downing will go over electrical and hydraullic systems along with preventative maint at time of delivery.		New Way Cobra Magnum mounted on 2010 Peterbilt 348. Warranties: 1yr body, 2yr hydraulic. Downing will go over electrical and hydraullic systems along with preventative maint at time of delivery.		International 7400 chassis with Kann Pack Master body. 2 Kann representatives to do service training (drivers and operators). 1 year warranty.	

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SIGNATURES:
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	VENDORS		
COMPANY NAME	Kenworth	Key Equipment	Key Equipment
STREET ADDRESS	185 Soccer Park Road	13507 Northwest Industrial Dr	13507 Northwest Industrial Dr
CITY AND STATE	Fenton, MO 63026	Bridgeton, MO 63044	Bridgeton, MO 63044
CONTACT	Larry Altadonna	Rick Buehne	Rick Buehne
PHONE	636-343-6900	314-298-8330	314-298-8330
FAX	636-343-6971	314-298-8376	314-298-8376
EMAIL	laltadonna@kenworthstl.com	rick@keyequipment.com	rick@keyequipment.com
VENDOR'S SIGNATURE	X	X	X

QTY	UNIT	DESCRIPTION	PRICE	TOTAL	PRICE	TOTAL	PRICE	TOTAL
3	ea	Truck Cab & Chassis	$70,900.00	$212,700.00	$71,694.00	$215,082.00	$71,694.00	$215,082.00
3	ea	Refuse Body	N/A	#VALUE!	$58,323.00	$174,969.00	$60,334.00	$181,002.00
3	ea	Service Manual	$0.00	$0.00	$300.00	$900.00	$300.00	$900.00
1	ea	Maintenance Training		$0.00	$0.00	$0.00	$0.00	$0.00
1	ea	Warranty (Chassis)	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
1	ea	Warranty (Body)		$0.00	$0.00	$0.00	$0.00	$0.00
1	ea	Trade-In 8904		$0.00	$33,000.00	-$33,000.00	$33,000.00	-$33,000.00
1	ea	Trade-In 8906		$0.00	$33,000.00	-$33,000.00	$33,000.00	-$33,000.00
1	ea	Trade-In 8908		$0.00	$33,000.00	-$33,000.00	$33,000.00	-$33,000.00
		GRAND TOTAL-------->		**$212,700.00**		**$291,951.00**		**$297,984.00**
3	ea	Upgrade to Allison 4500 Transmission	N/A	N/A	N/A	N/A	N/A	N/A
		LEAD TIME--------->	not listed		not listed		120-150 days	
		COMMENTS AND/OR WARRANTY INFO--------->	Bid is for Kenworth T370 Chassis only. Service manuals included. Traning available at Fleet garage or Kenworth garage. Warranty: 2yr chassis, 2yr/250,000miles on engine, 3yr on Transmission.		Wayne Phoenix III mounted on International 7400. Warranties: Body 1yr, Cylinders 2yr. Training on body upon delivery.		Leach 2RIII mounted on International 7400. Warranties: Body and Hydraulics 1yr. Training on body upon delivery.	

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	VENDORS		
COMPANY NAME	Key Equipment	Key Equipment	Key Equipment
STREET ADDRESS	13507 Northwest Industrial Dr	13507 Northwest Industrial Dr	13507 Northwest Industrial Dr
CITY AND STATE	Bridgeton, MO 63044	Bridgeton, MO 63044	Bridgeton, MO 63044
CONTACT	Rick Buehne	Rick Buehne	Rick Buehne
PHONE	314-298-8330	314-298-8330	314-298-8330
FAX	314-298-8376	314-298-8376	314-298-8376
EMAIL	rick@keyequipment.com	rick@keyequipment.com	rick@keyequipment.com
VENDOR'S SIGNATURE	X	X	X

QTY	UNIT	DESCRIPTION	PRICE	TOTAL	PRICE	TOTAL	PRICE	TOTAL
3	ea	Truck Cab & Chassis	$68,256.00	$204,768.00	$68,256.00	$204,768.00	$70,900.00	$212,700.00
3	ea	Refuse Body	$58,323.00	$174,969.00	$60,334.00	$181,002.00	$58,323.00	$174,969.00
3	ea	Service Manual	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
1	ea	Maintenance Training	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
1	ea	Warranty (Chassis)	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
1	ea	Warranty (Body)	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
1	ea	Trade-In 8904	$33,000.00	-$33,000.00	$33,000.00	-$33,000.00	$33,000.00	-$33,000.00
1	ea	Trade-In 8906	$33,000.00	-$33,000.00	$33,000.00	-$33,000.00	$33,000.00	-$33,000.00
1	ea	Trade-In 8908	$33,000.00	-$33,000.00	$33,000.00	-$33,000.00	$33,000.00	-$33,000.00
		GRAND TOTAL-------->		**$280,737.00**		**$286,770.00**		**$288,669.00**
3	ea	Upgrade to Allison 4500 Transmission	N/A	N/A	N/A	N/A	N/A	N/A
		LEAD TIME--------->	not listed		120-150 days1		120-150 days	
		COMMENTS AND/OR WARRANTY INFO-------->	Wayne Phoenix III mounted on Freightliner M2. Warranties: Body 1yr, Cylinders 2yr. Training on body upon delivery.		Leach 2RIII mounted on Freightliner M2. Warranties: Body and Hydraulics 1yr. Training on body upon delivery.		Wayne Phoenix III mounted on Kenworth T370. Warranties: Body 1yr, Cylinders 2yr. Training on body upon delivery.	

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SIGNATURES:
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	VENDORS		
COMPANY NAME	Key Equipment	McNeilus Companies	Prairie/Archway International
STREET ADDRESS	13507 Northwest Industrial Dr	524 County Rd 34E	3701 Chouteau Ave
CITY AND STATE	Bridgeton, MO 63044	Dodge Center, MN 55927	Saint Louis, MO 63110
CONTACT	Rick Buehne	Andy Levasseur	Bob Rainey
PHONE	314-298-8330	507-374-8207	314-771-3900
FAX	314-298-8376	507-374-2904	314-771-0532
EMAIL	rick@keyequipment.com	alevasseur@mcneilusco.com	
VENDOR'S SIGNATURE	X	X	X

QTY	UNIT	DESCRIPTION	PRICE	TOTAL	PRICE	TOTAL	PRICE	TOTAL
3	ea	Truck Cab & Chassis	$70,900.00	$212,700.00	$72,127.00	$216,381.00	$71,694.00	$215,082.00
3	ea	Refuse Body	$60,334.00	$181,002.00	$67,743.00	$203,229.00	N/A	N/A
3	ea	Service Manual	$0.00	$0.00		$0.00	$300.00	$900.00
1	ea	Maintenance Training	$0.00	$0.00		$0.00	$0.00	$0.00
1	ea	Warranty (Chassis)	$0.00	$0.00		$0.00	$0.00	$0.00
1	ea	Warranty (Body)	$0.00	$0.00		$0.00	$0.00	$0.00
1	ea	Trade-In 8904	$33,000.00	-$33,000.00	$51,000.00	-$51,000.00		
1	ea	Trade-In 8906	$33,000.00	-$33,000.00	$51,000.00	-$51,000.00		
1	ea	Trade-In 8908	$33,000.00	-$33,000.00	$51,000.00	-$51,000.00		
		GRAND TOTAL--------->		**$294,702.00**		**$266,610.00**		**$215,982.00**
3	ea	Upgrade to Allison 4500 Transmission	N/A	N/A	N/A	N/A	N/A	N/A
		LEAD TIME--------->	120-150 days		Late Feb-early March 2010		60-90 days (chassis only)	
		COMMENTS AND/OR WARRANTY INFO--------->	Leach 2RIII mounted on Kenworth T370. Warranties: Body and Hydraulics 1yr. Training on body upon delivery.		International 7400 Chassis with McNeilus Heavy Duty with 3.5 Tailgate Rear Loader Model 2516.		International 7400 Chassis only. Service Rep will instruct mechanics and operators on location. Warranties: Chassis 1yr, Engine 3yr/150,000miles, Transmission 2yr, Axles 2yrs.	

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	VENDORS		
COMPANY NAME	Broadway Truck Centers		
STREET ADDRESS	1501 South 7th Street		
CITY AND STATE	Saint Louis, MO 63104		
CONTACT	Jim Fowler		
PHONE	314-241-9140		
FAX	314-241-3928		
EMAIL			
VENDOR'S SIGNATURE	X		X

QTY	UNIT	DESCRIPTION	PRICE	TOTAL			PRICE	TOTAL
3	ea	Truck Cab & Chassis		$				$
3	ea	Refuse Body						
3	ea	Service Manual						
1	ea	Maintenance Training						
1	ea	Warranty (Chassis)						
1	ea	Warranty (Body)						
1	ea	Trade-In 8904						
1	ea	Trade-In 8906						
1	ea	Trade-In 8908						
		GRAND TOTAL-------->		**$0.00**				**$0.00**
		LEAD TIME--------->		N/A				
		COMMENTS AND/OR WARRANTY INFO--------->	No bid, Sterling no longer building trucks.					